



## PRICING OF CONNECTOR FOR CONCUR AND XERO

Pricing is for ExcluServ to provide consultancy to implement the Concur integration solution and access to the integration service hosted, supported and maintained by ExcluServ as a partner of Concur.

### Implementation

Implementation is provided free of charge. ExcluServ will guide customers through the implementation process, all of which should not take more than a day to get into place. The implementation process consists of:

- Creation of dedicated user in Concur
- Authorisation process of the Connector to access Concur and Xero
- Configuring the solution to meet any specific requirements
- Testing and monitoring of the connector during initial operation

Should customers need any assistance with data manipulation, data migration or other services outside of the implementation process of the connector, ExcluServ can assist with this on a separately charged consultancy basis.

### License Fee

The ExcluServ integration service is a Software as a Service solution, which requires hosting, will be maintained and will be further developed for the wider community who use the service. Pricing is done on a tiered basis and is linked to the number of Expense Reports or Invoices processed.

The license fee will provide:

- A license to use the integration service and software
- Support through the ExcluServ help centre and by phone where required. Queries are responded to within one business day.
- Ongoing maintenance and upgrades to the integration service
- Where changes to configuration is required this will be covered by support included in the license fee.

### Integration Service

The integration from Concur to Xero will:

- Transfer Expenses from Concur to Xero as Purchase Invoices either at a scheduled interval or triggered by the customer.
- Create new Supplier records where required
- Map transactions to the correct entity (where multiple Xero entities exist)
- Map currency, account codes, tax codes and tracking codes according to customer configuration
- Provide automated error notices should any transaction not integrate successfully
- Transfer images from Concur to Xero providing a clear view to finance of backing documents to transactions.

### Excluded Services

- Any consultancy work or services provided within the Concur or Xero environment which does not relate to the implementation, maintenance and support of the integration service
- Custom development required further to the agreed scope of implementation at the start of the agreement or what is offered as standard within the Connector



## EXPENSES — PROFESSIONAL AND STANDARD

Item	Cost (Excluding VAT)
Implementation Cost	Free
<b>Tiered monthly expenses</b>	<b>Monthly Fee</b>
Up to 20 Expense Reports	GBP 30
21 – 50 Expense Reports	GBP 50
51 – 100 Expense Reports	GBP 75
101 – 150 Expense Reports	GBP 100
151 – 300 Expense Reports	GBP 175
301 + Expense Reports	GBP 250

## INVOICES — PROFESSIONAL AND STANDARD

Item	Cost (Excluding VAT)
Implementation Cost	Free
<b>Tiered monthly expenses</b>	<b>Monthly Fee</b>
Up to 100 Invoices	GBP 30
101 – 200 Invoices	GBP 50
201 – 500 Invoices	GBP 100
501 – 1000 Invoices	GBP 175
1000 + Invoices	GBP 250

Our fee will be determined on transaction volume over 3-month rolling average. We will only move your account to a higher, or lower, price range if the average transaction volume across the last three months have exceeded the upper level of your current price band. Pricing for the initial month will be based on an estimate and adjusted thereafter based on usage within the first month.

**SAP<sup>®</sup> Concur<sup>®</sup> Partner**

